

Henry County Commissioners

Henry County Office Complex, 1853 Oakwood Avenue, Napoleon, OH 43545

Phone: 419-592-4876 Fax: 419-592-4016 E-mail: commissioners@henrycountyohio.com



September 25, 2008

Dear SpyGlass Goup, Inc.,

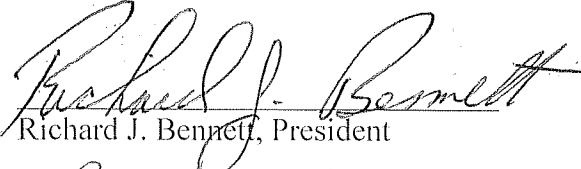
We would like to commend you and your firm on the outstanding work done with Henry County. This resulted in a savings on our telecom accounts now and into the future relating to services we either no longer use or that are underutilized.

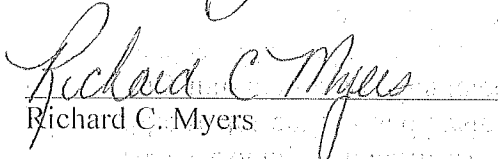
The SpyGlass Group, Inc. demonstrated first hand to Henry County their specialty in providing telecommunications cost control solutions in the public sector context. SpyGlass was able to maintain focus on our County's goal of making profitable and sound business decisions by reducing our overall telecommunications spending, recovering past funds paid in error, and improving our internal cost management process.

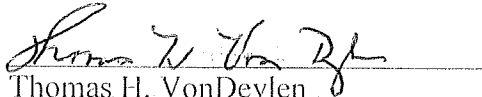
Henry County will definitely recommend your firm and services to other public sector entities and business professionals who are looking to gain more clarity into their confusing telecommunications billing. Your firm and professional staff helped us to better understand the issues and we feel better equipped to control these costs in the future.

Please feel free to contact our Administrative Assistant, Cathy Behnfeldt, if you or any other business has any questions or comments concerning the working relationship she had with your staff during our transition.

Henry County Commissioners


Richard J. Bennett, President


Richard C. Myers


Thomas H. VonDeylen

**Board of County
Commissioners:**

Richard J. Bennett
Richard C. Myers
Thomas H. VonDeylen

Clerk:

Vicki R. Glick

**Administrative
Assistant:**

Cathy Behnfeldt

Office Hours:

8:00 am to 4:30 pm
Monday - Friday

Web Site:

henrycountyohio.com